

Practical Example

"The Reference"

Practical example

□□ Practical EXAMPLE of a freehold purchase of,

1 bedroom apartment 1st floor, overlooking a landscaped courtyard and facing southeast:

□□ Option

□ Final Price

□□ Temporary Condition

□ Discount applied

C

173.100 €

None

-

B

155.800 €

just 1 season

-10% (17.300 €)

A

129.800 €

5 seasons

-25% (43.300 €)







OPTION C – Full ownership purchase, direct with no conditions:




Price: €173,100



Apartment features:

-  White paint in all rooms
-  Full bathroom: rain shower, glass screen, toilet, sink with faucet, heated floor.
-  Kitchen: Silestone-style counter, integrated sink and faucet
-  Pre-installation for ducted air conditioning

-  At least one built-in wardrobe with mirror



No conditions or restrictions. Standard purchase..



OPTION B – Full ownership purchase, temporary lease for 1 season only



Price: 155.800€






Condition: Lease of the apartment from April 1st to September 30th (only 1 season).



Mandatory inventory:

Includes full equipment for immediate use, such as:

-  Bedding
-  Towels
-  Furniture, lighting, inventory, utensils, etc...
Complete.

(ask us for the full list of items)



Commitments:

- The buyer gives up the use of the apartment for one season only.
- The buyer is required to purchase the furniture and utensils inventory standard offered by the seller.

- The other party agrees to return it in the same condition it was received (normal use allowed, without damage or malfunction), therefore will provide full maintenance free of charge.
- The other party also agrees to pay the owner in advance the amount listed as the applied discount.



Discount applied: -10% (€19,900) compared to option C.



OPTION A – Full ownership purchase, temporary lease for 5 seasons.



Price: €129,800



Condition: Lease from April 1st to September 30th for 5 seasons



Same conditions and inventory as option B.



Discount applied: -25% (€49,700) compared to option C.

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